

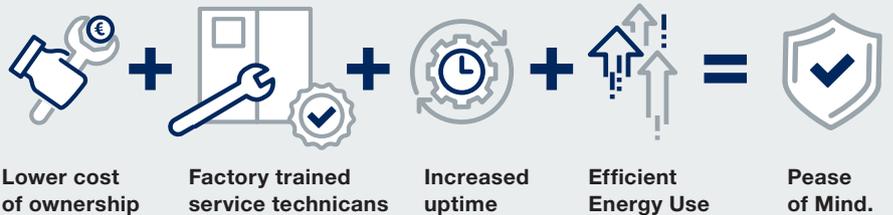
## ASSURE SERVICE AGREEMENTS



# CompAir service agreements help mitigate for rising compressor cost of ownership

With the unprecedented rise in global energy prices, owners of compressed air systems are seeking new ways to improve the energy performance of their installation – and many are realising the benefits of a comprehensive maintenance regime.

### It All Adds Up to Peace of Mind



### The CompAir Assure service agreements at a glance

	AssurePLAN	AssurePLAN <sup>+</sup>	AssureCOMPLETE
<b>Maintain</b>	Authorised service engineer	Authorised service engineer	Authorised service engineer
<b>Parts Included</b>	✓ Oil- and air filter, separator, oil	✓ Oil- and air filter, separator, oil + MPV-kit, inlet valve etc. as applicable	✓ Oil- and air filter, separator, oil ✓ MPV-kit, inlet valve etc. as applicable + 100 % coverage of all parts and services
<b>Warranty Coverage Asset &lt; 12 months</b>	12 months Package	12 months Package, Airend warranty: – Oil-free airend: 6 years – Oil-lubricated airend: 10 years	Risk Transfer (All in including replacement as required) Depends on contract duration
<b>Oil Sampling</b>		Yes	Yes (Synthetic only)

Through its proven Assure service agreements the company is helping its customers to optimise compressor uptime and performance and in doing so, mitigate the risk of spiralling energy costs.

It is commonly accepted that as much as 10 per cent of all the energy consumed by industry is used to compress air, so operators should look to optimise energy performance at every opportunity.

Poor equipment performance can place additional strain on components, whereas as a professionally and regularly serviced compressor will deliver long life, reliable operation and ultimately, better energy performance.

### Consider the complete system

Achieving cost savings, not only by minimising energy consumption, but also by ensuring complete visibility of system performance and ancillary equipment is a common benefit that many customers have commented on.

CompAir Assure Service Agreements  
Invest in your future  
with a trusted partner



## Voice of Customers

One such customer to have benefitted from the company's service agreement a **supplier of ground clay and ceramic minerals** in the Netherlands, who said:

**“The maintenance agreement means that we don't have to worry about our compressors. We have a fixed maintenance price, so that we are not faced with any unexpected costs.”**

To help achieve this, all CompAir Assure service agreements are supported by iConn, an intelligent digital platform that can assist compressed air users with production planning, while protecting their investment too. Delivering historic, real-time, predictive and cognitive analytics, iConn makes sure any potential issues are rectified quickly, before they become a bigger problem, which can be costly and time-consuming to resolve.

A compressed air system depends on the correctly specified components. Replacing the right parts at the right time ensures longer life and reduces the likelihood of equipment breakdown. All packages benefit therefore from genuine CompAir parts, which limits unnecessary equipment wear and tear, for optimal performance. This is supported by automated shipment of components and scheduled reminders to ensure maintenance is carried out when necessary.

Commenting on the service received, a **glass recycling company**, based in Spain said:

**“Since we have been using the service packages, we have received the best service and maintenance, providing complete peace of mind as far as our compressed air supply concerned. The cost over the years is worth it, as it has meant we can concentrate on our core business activities.”**

Service is provided by factory-trained technicians and supported by the company's lubricant analytics and mechanical condition-trending service to help avoid any unplanned downtime.

A **minerals and lime plant** in Germany invested in a comprehensive maintenance package after upgrading the company's compressed air network. Operation risk is transferred completely to CompAir, with planned maintenance work and short response times. The company also benefits from predictive analyses that ensures uninterrupted operation of the compressed air system.

An **automation solution provider** in the Netherlands has benefitted from this comprehensive level of support for a few years, as the company's Supervisor for Manufacturing Engineering and Maintenance, explains:

**“The compressors and all the other ancillary systems such as air dryers and filters are serviced each month and are replaced when needed. Potential issues are detected quickly and resolved even before they occur. Now our Technical department has more time on its hands, to concentrate on other tasks and we don't have to worry about the air supply in our factory.”**

For more information on CompAir's Assure service agreements:



Assure Service Agreements



Genuine CompAir Parts



How can we help you?



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